

# CHRISTOPHER COTTON

Jarislowsky-Deutsch Chair in Economic & Financial Policy  
Department of Economics, Queen's University

**CV date:** Dec 2021

**Contact:**

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U.S. citizen; Canadian permanent resident

## EDUCATION

**Ph.D.**, Economics, Cornell University, Ithaca, NY 2008

**M.A.**, Economics, Cornell University, Ithaca, NY 2007

**B.A. (honors)**, Economics, Michigan State University, 2001

Professional leaderships and coaching certification: Queen's Academic Leadership Program, senior university administrator stream, including Third Factor professional coaching certification, 2020-2021

## APPOINTMENTS

### Academic Positions

- |             |   |
|-------------|---|
| Since 2014  | <b>Jarislowsky-Deutsch Chair in Economic &amp; Financial Policy</b><br><i>Queen's University</i> , Kingston, Ontario      |
| Since 2018  | <b>Professor, Department of Economics</b><br><i>Queen's University</i> , Kingston, Ontario                                |
| Since 2021  | <b>Professor, cross-appointed, TMed grad faculty, School of Medicine</b><br><i>Queen's University</i> , Kingston, Ontario |
| Since 2021  | <b>Professor, cross-appointed, School of Policy Studies</b><br><i>Queen's University</i> , Kingston, Ontario              |
| 2014 - 2018 | <b>Associate Professor, tenured, Department of Economics</b><br><i>Queen's University</i> , Kingston, Ontario             |
| 2008 - 2014 | <b>Assistant Professor, Department of Economics</b><br><i>University of Miami</i> , Coral Gables, Florida                 |
| 2003 - 2008 | <b>Graduate Teaching &amp; Research Assistant</b><br><i>Cornell University</i> , Ithaca, New York                         |

### Research & Policy Affiliations

- |            |   |
|------------|---|
| Since 2016 | <b>Director, John Deutsch Institute for the Study of Economic Policy</b><br><i>Queen's University</i> , Kingston, Canada, <a href="https://jdi.queensu.ca/">https://jdi.queensu.ca/</a> |
| Since 2017 | <b>Director of Research, Limestone Analytics</b><br>Economic development & policy consulting <a href="https://limestone-analytics.com/">https://limestone-analytics.com/</a>            |

|             |   |
|-------------|---|
| Since 2020  | <b>Co-Director/Co-PI, One-Society Network</b><br><i>NSERC Emerging Infectious Disease Modeling initiative, <a href="https://onesocietynetwork.ca/">https://onesocietynetwork.ca/</a></i>                                  |
| Since 2018  | <b>Executive Board, Canadian Public Economics Group (CEPG)</b><br><i>Canadian Economic Association study group, <a href="https://www.cepg.ca/">https://www.cepg.ca/</a></i>   |
| Since 2021  | <b>Invited Researcher, Abdul Latif Jameel Poverty Action Lab (J-PAL)</b><br><i>Massachusetts Institute of Technology based network, <a href="https://www.povertyactionlab.org/">https://www.povertyactionlab.org/</a></i> |
| Since 2021  | <b>Affiliated Researcher, Institute for Intergovernmental Relations</b><br><i>Queen's University, <a href="https://www.queensu.ca/iigr/">https://www.queensu.ca/iigr/</a></i>   |
| 2021-2022   | <b>Senior Education and Program Evaluation Expert</b><br><i>Healthy school feeding program assessment for the World Health Organization (WHO)</i>   |
| 2020-2021   | <b>Invited Member, Canada COVID Strategic Choices Group</b><br><i>Global Canada, <a href="https://www.global-canada.org/covid-strategic-choices">https://www.global-canada.org/covid-strategic-choices</a></i>            |
| 2020-2021   | <b>Invited Member, RSC COVID-19 Working Group on Economic Recovery</b><br><i>Royal Society of Canada COVID-19 Task Force, LINK</i>  |
| 2020-2021   | <b>Economics Lead, Looking Glass project</b> , academic & industry collaboration<br><i>Canada Digital Technology Supercluster COVID-19 Program, LINK</i>  |
| 2017-2021   | <b>Lead External Evaluator, IGATE-T Girls' Education Challenge project</b><br><i>UK Aid/DFID and World Vision, LINK</i>   |
| 2019-2021   | <b>Team Lead &amp; Senior Education Finance Expert</b><br><i>USAID LEAP III Education Finance course development &amp; training project, LINK</i>   |
| 2019        | <b>Senior Innovative Financing &amp; Evaluation Expert</b><br><i>Impact bond feasibility study for World Vision &amp; UNICEF</i>  |
| 2018        | <b>Campaign Finance Policy Expert</b><br><i>Ministry of Attorney General of British Columbia</i>  |
| 2018-2019   | <b>Impact Evaluation/RCT Lead</b><br><i>World Vision, Youth Ready Project, El Salvador and Honduras, LINK</i>   |
| 2000 - 2003 | <b>Consultant &amp; Practice Area Manager</b><br><i>Anderson Economic Group, Michigan, <a href="https://www.andersoneconomicgroup.com/">https://www.andersoneconomicgroup.com/</a></i>                                    |

## FUNDING & AWARDS

### Grants & Other Funding

1. Source: [Jarislowsky-Deutsch Chair in Economic & Financial Policy](#), Queen's University. Dates: ongoing, since 2014. Description: annual salary support, course buyout, & research stipend
2. [Natural Sciences and Engineering Research Council of Canada \(NSERC\)](#), Emerging Infectious Disease Modelling (EIDM) program; Grant amount: **\$1,250,000 CAD**; Date: 2021-2023. Project title: "One Society Network - Mathematical modelling of multi-sector impact of pandemics and control policies." Role: Co-PI with Chris McCabe (U Alberta) leading team of economists and epidemiologists
3. [Canada's Digital Technology Supercluster](#), COVID-19 Program; Grant amount: **\$2,200,000 CAD**; Date: 2020-2021. Project title: "Looking Glass - Protecting Canadians in a Return to Community." Role: Economic Modeling Lead on the project, which supported academic-industry partnership combining economic & epidemiological modeling; Admin: Kings Distributional Systems in partnership with Limestone Analytics and Queen's University

4. [Social Sciences and Humanities Research Council of Canada \(SSHRC\)](#), Insight Grant; Grant amount: **\$116,924** CAD; Date: 2017-2022. Project title: "To whom should we donate? Understanding project selection and coordination problems in charitable giving and crowdfunding." Role: PI with collaborators Luca Corazzini and Chloe Tergiman
5. [Spencer Foundation](#) education grant; Amount: **\$27,600** USD; Date: 2012-2013; Project title: "Assessing Affirmative Action Using Specially-Designed Field Experiments: How Policy Influences Incentives, Effort and Achievement." Role: collaborator, with Thomas Dee and Joseph Price (PI)
6. [Arsh Research on Ethics and Community Grant](#); Amount: **\$24,478** USD; Date: 2011-2012. Project title: "Is the American dream for sale? Using new data on the timing of earmark requests and contributions to assess the ethical standards in the US Congress." Role: PI.

### Research & Teaching Awards

|      |   |
|------|---|
| 2019 | Chair of Excellence, Economics, Ca' Foscari, University of Venice (deferred due to COVID) |
| 2019 | Dan Usher Prize for Excellence in Economic Research, Queen's University                   |
| 2018 | QED Teaching Award, Economics Department, Queen's University                              |
| 2015 | QED Faculty Research Prize, Economics Department, Queen's University                      |
| 2013 | Provost Research Award in Business and Social Sciences, University of Miami               |
| 2012 | Provost Research Award in Business and Social Sciences, University of Miami               |
| 2009 | James W. McLamore Research Award in Business and Social Sciences, U Miami                 |

## RESEARCH

### Academic Articles

1. C. Cotton, B. Hickman and J. Price, "Affirmative action and human capital investment: Evidence from a large contest experiment," [Journal of Labor Economics](#), forthcoming, 2021.  
previously NBER Working Paper w20397  
Featured in articles at *Quartz*, *FiveThirtyEight.com*, and *The Chronicle of Higher Education*
2. C. Cotton, B. Crowley, B. Kashi, H. Lloyd-Ellis, and F. Tremblay, "Quantifying the economic impacts of COVID-19 policy responses in (almost) real time," [Canadian Journal of Economics](#), Special Issue on the COVID-19 Pandemic, v54, July 2021
3. Z. Kurzawa, C. Cotton, N. Mazurkewich, A. Verney, J. Busch-Hallen, and B. Kashi, "Training healthcare workers increases IFA use and adherence: Evidence and cost-effectiveness analysis from Bangladesh," [Maternal and Child Nutrition](#), 17: e13124, 2021
4. C. McCabe, V. Adamowicz, R. Boadway, D. Breznitz, C. Cotton, N. de Marcellis-Warin, S. Elgie, E. Forget, R. Gold, E. Jones, F. Lange, S. Peacock, & L. Tedds, "Renewing the social contract: Economic recovery in Canada from COVID-19," [RSC Policy Briefing](#), Royal Society of Canada COVID-19 Task Force, Dec 2020.
5. M. Agranov, C. Cotton and C. Tergiman, "Persistence of power: Repeated multilateral bargaining with endogenous agenda setting authority," [Journal of Public Economics](#), 184: 1-15, 104126, 2020 (lead article)
6. L. Corazzini, C. Cotton and T. Reggiani, "Delegation and coordination with multiple threshold public goods," [Experimental Economics](#), 23: 1030-1068, 2020
7. C. Cotton, F. McIntyre, A. Nordstrom and J. Price, "Correcting for bias in hot hand analysis: Analyzing performance streaks in youth golf," [Journal of Economic Psychology](#), 75b: 1-10, 2019
8. C. Cotton and C. Li, "Clueless Politicians: On Policymaker Incentives for Information Acquisition in a Model of Lobbying," [Journal of Law, Economics & Organization](#), 35: 425-456, 2018

9. R. Boleslavsky and C. Cotton, "Limited capacity in project selection: Competition through evidence production," [Economic Theory](#), 65: 385-421, 2018
10. R. Boleslavsky, C. Cotton and H. Gurnani, "Demonstrations and price competition in new product release," [Management Science](#), 63: 2016-2026, 2017
11. C. Cotton and A. Dellis, "Informational lobbying and agenda distortion," [Journal of Law, Economics & Organization](#), 32: 762-793, 2016
12. C. Cotton, "Competing for attention: Lobbying time constrained politicians," [Journal of Public Economic Theory](#), 18: 642-665, 2016
13. L. Corazzini, C. Cotton and P. Valbonesi, "Donor coordination in project funding: Evidence from a threshold public goods experiment," [Journal of Public Economics](#), 128: 16-29, 2015
14. R. Boleslavsky and C. Cotton, "Grading standards and education quality," [American Economic Journal: Microeconomics](#), 7: 248-279, 2015  
Featured in an *AEA Research Highlight* and in our column at *Vox-EU*
15. R. Boleslavsky and C. Cotton, "Information and extremism in elections," [American Economic Journal: Microeconomics](#), 7: 165-207, 2015  
Featured in my column at *The Washington Post* and in the press at *IB Times*, *Inverse*, *PsychCentral*, *Milenio* and *Discovery News*
16. S. Campos, C. Cotton and C. Li, "Deterrence effects under Twombly: On the costs of increasing pleading standards in litigation," [International Review of Law and Economics](#), 44: 61-71, 2015
17. C. Cotton and C. Li, "Profiling, screening and criminal recruitment," [Journal of Public Economic Theory](#), 17: 964-985, 2015
18. C. Cotton, C. Li, F. McIntyre and J. Price, "Which explanations for gender differences in competition are consistent with a simple theoretical model?" [Journal of Behavioral and Experimental Economics](#), 59: 56-67, 2015
19. C. Cotton, "Submission fees and response times in academic publishing," [American Economic Review](#), 103(1): 501-509, 2013
20. C. Cotton, F. McIntyre and J. Price, "Gender differences in repeated competition: Evidence from school math contests," [Journal of Economic Behavior and Organization](#), 86: 52-66, 2013  
Featured in articles at *Forbes*, *Vox-EU*, and *Huffington Post*
21. C. Cotton, "Pay-to-play politics: Informational lobbying and contribution limits when money buys access," [Journal of Public Economics](#), 96: 369-386, 2012
22. C. Cotton and C. Liu, "100 horsemen and the empty city: A game theoretic exploration of deception in Chinese military legend," [Journal of Peace Research](#), 48: 217-223, 2011  
Featured in article at *U.S. News & World Report*
23. C. Cotton, "Multiple bidding in auctions as bidders become confident of their private values," [Economics Letters](#), 104: 148-150, 2009
24. C. Cotton, "Should we tax or cap political contributions? A lobbying model with policy favors and access," [Journal of Public Economics](#), 93: 831-842, 2009 (lead article)

## Working Papers

1. C. Cotton, B. Hickman, J. List, J. Price, and S. Roy, "Productivity Versus Motivation in Adolescent Human Capital Production: Evidence from a Structurally-Motivated Field Experiment." Invited submission to [Journal of Political Economy](#)
2. L. Corazzini, C. Cotton, E. Longo and T. Reggiani G., "How Wealthy Donors Drive the Funding Agenda: Evidence of the Gates Effect in Threshold Public Goods Experiments"

3. C. Cotton, B. Crowley, C. Farquharson, H. Lloyd-Ellis, and L. Rawling, "Determinants of community economic resilience to COVID-19"
4. R. Boleslavsky, B. Carlin and C. Cotton, "A Model of Challenge Funds: How Funding Availability and Selection Rigor Affect Project Quality"
5. R. Boleslavsky, B. Carlin and C. Cotton, "Competing for Capital: Auditing and Credibility in Financial Reporting"
6. G. Canavire-Bacarreza, C. Cotton, M. Jetter, and A. Montoya Agudelo, "Polarized Education Levels and Civil War"
7. A. Nordstrom and C. Cotton, "The impact of a severe drought on the education: More schooling but not more learning"
8. C. Cotton, A. Nordstrom and Zachary Robb, "Out-peddling the poverty trap: The effect of bicycles on education in Zimbabwe"
9. C. Cotton, E. Richert, J. Nanowski, and A. Nordstrom, "Information and Advocacy Campaigns in Support of Girls Education Increase Math Performance and Enrolment "
10. C. Cotton, B. Hickman, and J. Price, "Affirmative action, shifting competition, and human capital accumulation: A comparative static analysis of investment contests"
11. C. Cotton, Z. Kurzawa, and F. Tremblay, "Impact of high school employability and entrepreneurship training on the intention to pursue higher education"

### Select Op-Eds

1. "Shutdown policy ignores economic consequences in order to minimize Covid-19 infections at any cost," *EconomicsAndPolicy.ca*, Apr 29, 2020
2. "Dear Florida, Can NY borrow some ventilators? The U.S. needs better coordination of medical equipment across states," with N. Renwick, *EconomicsAndPolicy.ca*, Apr 8, 2020
3. "The NYT is wrong. More people should walk up escalators," *EconomicsAndPolicy.ca*, Apr 5, 2017
4. "The impact of Trudeau's cash-for-access fundraising," *IRPP's Policy Options*, February 2, 2017 [link]
5. "Lack of government research funding biases policy to favor special interests," *EconomicsAndPolicy.ca*, Dec 27, 2016
6. "Campaign finance reform and the market for access," *EconomicsAndPolicy.ca*, Aug 26, 2016
7. "Campaign finance reform not enough: More public research funding also needed," *EconomicsAndPolicy.ca*, Apr 1, 2016
8. "Be scared of politicians who refuse to disclose information," *EconomicsAndPolicy.ca*, Mar 10, 2016
9. "How the long American campaign can make candidates more extreme," The Monkey Cage at *The Washington Post*, May 8, 2015 [link]
10. "The unrecognized benefits of grade inflation," with R. Boleslavsky, *VoxEU.org*, Aug 16, 2014 [link]
11. "Can gender differences in competition explain the achievement gap?" with F. McIntyre and J. Price, *VoxEU.org*, Oct 21, 2010 [link]
12. "How corporate money will reshape politics: Help for challengers?," Room for Debate at *The New York Times*, Jan 21, 2010 [link]

### Select Expert Reports & Policy Briefs

1. The Return on Healthy School Feeding: Impacts, Considerations, and Design Factors, with S. Carillo, S. Hamilton, B. Kashi, and Z. Robb, 2021. Limestone Analytics report on behalf of the World Health Organization (WHO).
2. Value for Money Analysis of the IGATE-T project, with J. MacKinnon, A. Nordstrom, Z. Robb, and L. Wallace, 2021. Limestone Analytics assessment of a UK Aid Girls' Education Challenge project on behalf of World Vision UK.
3. Community Based Education Study Report, with A. Nordstrom, Z. Robb, R. Sampson, S. Veenstra, and L. Wallace, 2021. Limestone Analytics evaluation on the community based education programs implemented as part of the Girls' Education Challenge IGATE-T project in Zimbabwe on behalf of UK Aid and World Vision UK.
4. IGATE-T Endline Evaluation Endline Evaluation of the IGATE-T project in Zimbabwe, with H. Britt, J. MacKinnon, A. Nordstrom, Z. Robb, S. Veenstra, and L. Wallace, 2021. Limestone Analytics external evaluator's report for the Girls' Education Challenge project on behalf of UK Aid.
5. Building the Canadian Shield: A New Strategy to Protect Canadians from COVID and from the fight Against COVID, with Mark Agnew, Tasha Ayinde, Andre Beaulieu, Caroline Colijn, Marion Crowe, Irfan Dhalla, Justin Ferbey, Robert Greenhill, Blayne Haggart, Brett House, Ryan Imgrund, Jack Jebwab, Jaspreet Khangura, Jeff Kwong, Chris McCabe, Andrew Morris, Jean-Paul R. Soucy, and Ashleigh Tuite. A Policy Proposal by the COVID Strategy Choices Group, December 2020.
6. The Economic Costs of Delayed Policy and Delayed Vaccines, with B. Crowley, 2021. Limestone Analytics COVID-19 Policy Brief and JDI Public Policy Paper.
7. New Variants of COVID-19: What Are the Economic Costs?, with B. Crowley, B. Kashi, H. Lloyd-Ellis, and F. Tremblay, 2021. Limestone Analytics COVID-19 Policy Brief and JDI Public Policy Paper.
8. Will the Canadian Shield Lockdown Policy Save Jobs in Ontario? with B. Crowley, B. Kashi, H. Lloyd-Ellis, and F. Tremblay, 2020. Limestone Analytics COVID-19 Policy Brief and JDI Public Policy Paper.
9. COVID-19 Planning for 2021: Comparing the Economic Impact of Alternative Recovery Scenarios, with B. Crowley, B. Kashi, H. Lloyd-Ellis, and F. Tremblay, 2020. Limestone Analytics COVID-19 Policy Brief and JDI Public Policy Paper.
10. Malawi in 2025: Emerging from Crisis? A Scenario Planning and Economic Analysis of Malawi's Economy, with C. Brady, B. Crowley, S. Davis, C. Farquharson, B. Kashi, H. Lloyd-Ellis, and F. Tremblay, 2020. Limestone Analytics report for the Copenhagen Consensus Center and the Malawi National Planning Commission.
11. Cost-Benefit Analysis of Interventions to Improve Primary Education Quality in Malawi (Report and Policy Brief), with B. Kashi, J. MacKinnon, J. Makuwira, A. Nordstrom, L. Wallace, and B. Wong, 2020. Limestone Analytics report for the Copenhagen Consensus Center.
12. Cost-Benefit Analysis of Interventions to Decrease Secondary Education Dropout Rates in Malawi (Report and Policy Brief), with N. Kanyongolo, B. Kashi, J. MacKinnon, A. Nordstrom, L. Wallace, and B. Wong, 2020. Limestone Analytics report for the Copenhagen Consensus Center.
13. Determinants of community economic resilience to COVID-19 in Canada, with B. Crowley, C. Farquharson, H. Lloyd-Ellis, and L. Rawling, 2020. Limestone Analytics report for Eastern Ontario Leadership Council.
14. Bicycle Education Empowerment Program Evaluation, with A. Nordstrom and S. Davis, 2020. Limestone Analytics report on behalf of World Vision UK.
15. Midline Evaluation of the IGATE-T project in Zimbabwe, with S. Davis and A. Nordstrom, 2019. Limestone Analytics external evaluator's report for the Girls' Education Challenge project on behalf of DFID UK.

16. Impact Evaluation of the Youth Ready project in El Salvador and Honduras, with Z. Kurzawa and F. Tremblay, 2019. Limestone Analytics report prepared for World Vision Canada.
17. Impact Bond Feasibility Study for addressing nutrition and stunting in Lesotho, with S. Davis, B. Kashi and Z. Kurzawa, 2019. Limestone Analytics report prepared for World Vision and UNICEF.
18. Opinion on Campaign Finance Policy, 2018, report prepared on behalf of the Ministry of Attorney General of British Columbia.
19. Evaluation of a prenatal supplement adherence program in Bangladesh, with Z. Kurzawa, and N. Mazurkewich, 2018, Limestone Analytics report prepared for Nutrition International.
20. Baseline Evaluation of the IGATE-T project in Zimbabwe, with A. Nordstrom, J. Mackinnon and B. Kashi, 2018. Limestone Analytics external evaluator's report for the Girls' Education Challenge project on behalf of DFID UK.
21. Evaluation of the IGATE girls empowerment program in rural Zimbabwe, with B. Kashi and J. Nanowski, 2017. Limestone Analytics evaluation completed on behalf of World Vision International.
22. "Financing SMEs: How to Evaluate Impact" with B. Kashi and A. Galvin, 2017. Limestone Analytics report completed on behalf of World Vision Canada.
23. "The Public School Academy Funding Gap: Revenue Disparities between Charter Schools and Traditional Public Schools in Michigan," with P.L. Anderson and S.D. Watkins, 2003. Evaluation completed on behalf of the Michigan Chamber Foundation.
24. "Fiscal Analysis of Michigan's Schools," Michigan Chamber Foundation, with P.L. Anderson and S.D. Watkins, 2003. Evaluation completed on behalf of the Michigan Chamber Foundation.
25. Workforce Development Study, with P.L. Anderson and C. LeNet, 2002. Evaluation conducted on behalf of the State of North Carolina, Department of Commerce.
26. "Funding Inequality of Michigan's Public Schools," with P. Anderson and I. Geckil, 2001. Prepared for Equity in Education Foundation; presented at the U.S. White House, 2001.
27. "Failing Schools in Michigan: The Surprising Scale," with P. Anderson, 2001. Prepared for the State of Michigan, Senate Committee on Education on behalf of the Choices for Children Foundation.
28. Narrative on city housing and economic distress for the City of Detroit's Renewal Community application to the U.S. Department of Housing and Urban Development, 2001.
29. "Fiscal Analysis of the 'Link Michigan' Broadband Proposal," with P.L. Anderson and I.K. Geckil, 2001. Evaluation prepared for the Michigan Telecommunications Association.
30. "Effects on the City of Pontiac of the Opening of Ford Field," with J. LeBaron and V. Wroslavsky, 2001. Prepared for the Detroit Lions, Inc.
31. Urban development land use studies prepared for various clients including the City of Norfolk, Virginia, 2001, and the City of Fort Wayne, Indiana, with S.D. Watkins, 2001. Rural land use development studies prepared for various clients including Berrien County, Michigan, with S. Watkins, 2002, and Cass County, Michigan, 2003.

## CONFERENCES, WORKSHOPS & DEPARTMENTAL VISITS

### Conference Organizer

- 2021                      North American Summer Meetings of the Econometric Society  
                                  Paper selection committee for both the Microeconomic Theory group and the Applied Microeconomics group.

- June 2021 Canadian Economic Association Annual Conference  
Organizer of the Canadian Public Economic Group (CPEG) sessions
- Nov. 2020 Canadian Public Economics Group (CPEG) Annual Meeting, Online Conference  
Co-organizer with Arnaud Dellis and Maria Gallego
- June 2020 Canadian Economic Association Annual Conference (cancelled)  
Organizer of the Canadian Public Economic Group (CPEG) sessions
- June 2019 Canadian Economic Association Annual Conference, Banff  
Organizer of the Canadian Public Economic Group (CPEG) sessions
- Nov. 2018 Workshop on the Economics of Strategic Communication and Persuasion with  
Applications to Evidence-based Public Policy; co-organizer with Ming Li and Jian Li
- June 2018 When Business and Politics Collide: Joint Conferences on Organizational Economics and  
Political Economics, Queen's University; organizer of the political economy conference
- June 2018 Canadian Economic Association Annual Conference, McGill University  
Organizer for the Canadian Public Economics Group (CPEG) sessions
- Nov. 2017 Canadian Public Economics Group (CPEG) Annual Meeting, Queen's University  
Primary organizer and chair of the scientific committee
- Oct. 2017 JDI conference on sustainable development to mark the 40th anniversary of the Hartwick  
Rule; Queen's University, co-organizer with John Hartwick

### Public Talks

"Road to Recovery: Resilience," Queen's University panelist for public event considering the future beyond COVID-19 as part of the Road to Recovery series, Oct 2021

"The Economic Costs of COVID-19: Bringing together economic and health projections to inform policy," COVID Corner Anniversary Edition: Vaccines vs. Variants, Cumming School of Medicine, University of Alberta, national webinar reaching 1500 healthcare professionals and policymakers, Mar 2021

"Maximizing Your Organization's Impact Through Innovative Financing," John Deutsch Institute Public Lecture Series, Toronto, Canada, 2019

"Promises and Pitfalls of Innovative Financing," workshop for international development program staff, Global Affairs Canada, Ottawa, Canada, 2019

"Predicting the 2008 Election," University of Miami Dialog for Democracy Public Lecture Series, Coral Gables, Florida 2008

**Invited departmental seminars:** Baruch College CUNY; Binghamton University SUNY; Brigham Young University; Clemson University; Cornell University; Florida Atlantic University; Florida International University; McMaster University; Michigan State University; North Carolina State University; Notre Dame University; Queen's University; Queen's School of Business; Queen's School of Medicine; Ryerson University; Simon Fraser University; Stanford University, GSB; Texas A&M University; Université Laval Université du Québec a Montreal; University of Alberta; University of Brescia; University of British Columbia-Okanagan; University of Chicago, Harris School of Public Policy; University of Guelph; University of Iowa; University of Louisville; University of Miami; University of Miami, Dept of Finance; University of Miami, Law School; University of Montreal; University of Padua; University of Pittsburgh; University of Toronto; University of Washington; Western University; Wilfrid Laurier University

**Conference Presentations:** American Economic Association; Association of Public Economic Theory; Canadian Economic Association; Canadian Public Economic Group; Caribbean game theory conference at the U Netherlands Antilles; CIREQ Conference on communication and persuasion; CIREQ & JDI Conference on communication and persuasion; Cornell Political Economy Conference; Econometric Society, North American Meetings; Econometric Society, World Congress; Economic Science Association, European



Meetings; Game Theory Society, World Congress; International conference on game theory at Stony Brook; Midwest Economic Theory; Miami Economic Theory Conference; Ottawa School of Economics, Inaugural conference; Public Choice Society, World Congress; Québec Political Economy Conference at Mont Ste Anne; Québec Political Economy Conference at Mont Tremblant Strategy and the Business Environment Conference at UT Austin; Tournaments contests & relative performance evaluation conference at NCSU; UQAM, CIRPÉE Political Economy Conference

**Governments & NGOs:** Government of Canada, Global Affairs; Government of Ontario, Ministry of Labour, Training, and Skills Development; National Bank of Rwanda; Nutrition International; USAID, Africa Bureau; World Vision, Canada; World Vision, UK

## EDITORIAL RESPONSIBILITIES

### Reviewer for Journals

*Top 5 Econ Journals:* American Economic Review; Econometrica; Journal of Political Economy; Quarterly Journal of Economics; Review of Economic Studies; *Other Journals:* AEJ: Economic Policy; AEJ: Microeconomics; American Political Science Review; B.E. Journal of Economic Analysis and Policy; B.E. Journal of Theoretical Economics; Business and Politics; Canadian Journal of Economics; Economic Bulletin; Economic Inquiry; Economic Journal; Economic Theory; Economica; Economics and Politics; Economics Letters; European Economic Review; European Journal of Political Economy; Games; Games and Economic Behavior; International Economic Review; Journal of Economic Theory; Journal of Economic Behavior and Organization; Journal of Economics & Management Strategy; Journal of the European Economic Association; Journal of Experimental Economics; Journal of Law, Economics and Organization; Journal of Politics; Journal of Public Economics; Labour Economics; Manchester School; Marine Corps University Journal; Mathematical Social Sciences; National Tax Journal; Public Choice; Public Finance Review; Rand Journal of Economics; Review of Economics and Statistics; Regional Science and Urban Economics; Scottish Journal of Political Economy; Southern Economics Journal; Springer Nature; Sustainability; Theoretical Economics

### Reviewer for Book Publishers and Funding Organizations

Agency for Science, Technology and Research, A\*STAR (Singapore); FONDECYT (Chile); Institute of Economic Studies (IES-Prague); National Science Foundation (USA); W.W. Norton & Company; Pearson: Higher Education; Routledge; Social Science and Humanities Research Council of Canada (SSHRC)

## TEACHING & ADVISING

### Program Creation

Certified Professional Impact Associate (CPIA) program at Queen's University (<http://cpia.queensu.ca/>)  
 Co-creator of a professional program designed to teach staff of NGOs and government agencies about incorporating evidence and evaluation into the design and implementation of their programs and policies  
 Education Finance, Public Financial Management and Innovative Financing training program  
 U.S. Agency for International Development (USAID), Africa Bureau, Washington D.C.  
 Team Lead for the development and piloting of a series of courses for USAID education staff about public and private financing of development projects and education systems

### Undergraduate Courses Taught

Development Economics (Queen's)  
 Intro Macroeconomics (honours and non-honours, Miami)  
 Game Theory (Miami & Queen's)

### Graduate Courses Taught

Game Theory (PhD core, Miami)

Public Economics (MA/PhD, Queen's)

Development Economics (MA/PhD, Queen's)

Information & Experimental Economics (PhD, Queen's)

### **MPA / PMPA Courses Taught**

Intro Economics and Cost-Benefit Analysis (Queen's School of Policy Studies)

Program Evaluation (Queen's School of Policy Studies)

Economic Capstone (Queen's School of Policy Studies)

### **Professional Courses Taught**

Right Fit Evaluation for International Development

Certified Professional Impact Analyst (CPIA) course at Queen's

Education and Public Financial Management courses at USAID, Washington, D.C.

### **Ph.D. and Postdoc Supervision**

#### *Current*

- Moshi Alam, Postdoc, Economics, Queen's U, 2021-2023; supervisor
- Fredric Tremblay, Postdoc, NSERC One Society Network and Queen's U, 2021-2023; supervisor
- Ardyn Nordstrom, Ph.D, Economics, Queen's U, 2022 (expected); supervisor
- Leena Yara, Ph.D., Education, Queen's U, 2023 (expected). co-advisor
- Kaveh Sanjabi, Ph.D, Economics, Queen's U, 2024 (expected); supervisor

#### *Past*

- COVID-19 Research Project Supervision, for Mitacs rapid response grants, 2021:  
Supervisor or co-supervisor for six-month research projects conducted by Ph.D. students  
Ludovic Auger, Baiyou Chen, Rebecca Dafoe, and Mahtab Hanzroh
- Fredric Tremblay, Ph.D, Economics, Queen's U, 2021; supervisor  
Ph.D. dissertation: "Savings Groups: Model, Welfare and Design"  
*placement*: NSERC One Society Network Postdoc
- Jason Adams, Ph.D., Economics, Queen's U, 2020; supervisor  
Ph.D. dissertation: "Essays on immigration and other social policies in Canada"  
*placement*: Researcher, Employment and Social Development Canada
- Maggie Jones, Ph.D., Economics, Queen's U, 2018; co-supervisor  
Ph.D. dissertation: "An economic analysis of the treaty right to education"  
*placement*: Assistant Professor, University of Victoria
- Alexander McLeod, Ph.D., Economics, Queen's U, 2017; co-supervisor  
Ph.D. dissertation: "Price Signals"  
*placement*: Economist, State of Florida
- Richard Ishac, Ph.D., Queen's U, Economics, 2017; co-supervisor  
Ph.D. dissertation: "Authority, communication and discrimination in agency models"  
*placement*: Economist, National Bank of Canada
- Cheng Li, Ph.D., Economics, U Miami, 2015; supervisor  
Ph.D. dissertation: "Essays in political economy and public policy"  
*placement*: Assistant Professor, Mississippi State Univ.

### **M.A. supervision, Queen's University**

- Christine Wu, 2021  
M.A. research: "Water Collection Times and Women's Labour Market Outcomes: Evidence from India"

- Zachary Robb, 2021  
M.A. research: "Bicycles as a means of empowerment and economics development: Evidence from Zimbabwe"
- Hunter Powell, 2021  
M.A. research: "The politics of COVID vaccination opinions and beliefs: differences across red and blue states"
- Deaglan Jakob, 2021  
M.A. research: "How politics affect regional immigration"
- Jason Yiu, 2021  
M.A. research: "Partner match quality and personal finances"
- Antonio Di Marco, 2019  
M.A. research: "How excise taxes affect the decision to smoke for younger and older adults"
- Emily Zong, 2018  
M.A. research: "Investment Strategies of Sovereign Wealth Funds"  
*placement*: VP of Data Science, RS Energy Group
- Maxime Le Moullec, 2018  
M.A. research: "Displaying balances in red, negative numbers increases payments on credit card debt: Experimental evidence" *placement*: Economist, Finance Canada
- Warren Ferguson, 2018  
M.A. research: "Retirement Decisions of Canadian Members of Parliament"  
*placement*: JD candidate, Queen's University
- Kiran Toor, 2018  
M.A. research: "Evaluating the relative effectiveness of retirement savings nudges"  
*placement*: Recruit Analyst, Statistics Canada
- Karen Chu Sam Loo, 2018  
M.A. research: "Understanding nepotism as cooperation among kin"
- Younes Abulhawa, 2018  
M.A. research: "Store Brands and the Consumer Perception"
- Emily Shorrock, 2018  
M.A. research: "Investigating the effects of the interest rate on Canada student loans"  
*placement*: Policy Analyst, Finance Canada
- Marcus von Massow, 2018  
M.A. research: "Efficiency and bias in the NBA draft"  
*placement*: Business Process Control Consultant, CBIC
- Nikola Milutinovic, 2018  
M.A. research: "Evidence of the 'double-dividend' effect from Canada's carbon taxes"  
*placement*: Analyst, Statistics Canada
- Shelly Kaushik, 2017  
M.A. research: "Voting behavior by age and generation: Canadian elections from 1965 to 2015"  
*placement*: Economist, Finance Canada
- Thomas Hindle, 2017  
M.A. research: "Loss aversion, policy stickiness, and its effect on public policy"  
*placement*: Economist Intern, Atlantic Provinces Economic Council
- Elliott Windfeld, 2017  
M.A. research: "Dirty taxes: An analysis of the expected impact of Alberta's new carbon tax"  
*placement*: J.D. candidate, Queen's University
- Isabella Mira, 2017  
M.A. research: "The signaling value of deciding to become a citizen"  
*placement*: J.D. candidate, Queen's University

- Jacob Smiley, 2017  
M.A. research: "Approximating the relationship of urban form and economic outcomes"  
*placement*: Financial Analyst, Realterm
- Dayna Bartlett, 2017  
M.A. research: "Evaluating the effect of longer license suspensions on impaired driving"  
*placement*: Business Development Associate, Fidelity Investments
- Christine Truong, 2016  
M.A. research: "The impact of minimum wage on body mass index in Canada"
- Lachlan Jay MacKinnon, 2016  
M.A. research: "Descriptive accounts of Canadian lobbying, 1996-2016"  
*placement*: Economist, Limestone Analytics
- Yiannis Kipouros, 2016  
M.A. research: "Labour market outcomes for high school graduate of Ontarios double cohort"  
*placement*: Ph.D. candidate, Queen's University
- Jeffrey Hicks, 2015  
M.A. research: "Tobacco taxes in Canada: An Analysis of Elasticities and Salience"  
Awarded the *2015 Scarthingmoor Prize* for the best M.A. essay in economics  
*placement*: Ph.D. candidate, UBC
- Victor Brinic, 2015  
M.A. research: "A critical analysis of Ontario works directives and regulations"  
*placement*: Economist, HDR
- Alex Fontaine, 2015  
M.A. research: "The impact of commuting burden on life satisfaction"  
*placement*: Performance Auditor, Office of the Auditor General of Canada