

# CHRISTOPHER COTTON

Jarislowsky-Deutsch Chair in Economic & Financial Policy  
Department of Economics, Queen's University

**CV date:** April 2021

**Contact:**

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U.S. citizen; Canadian permanent resident

## EDUCATION

**Ph.D.**, Economics, Cornell University, Ithaca, NY 2008

**M.A.**, Economics, Cornell University, Ithaca, NY 2007

**B.A. (honors)**, Economics, Michigan State University, 2001

## ACADEMIC APPOINTMENTS

- Since 2014     **Jarislowsky-Deutsch Chair in Economic & Financial Policy**  
*Queen's University, Kingston, Ontario*
- Since 2018     **Professor, tenured, Department of Economics**  
*Queen's University, Kingston, Ontario*
- Since 2021     **Professor, cross-appointed, Translational Medicine Graduate Faculty**  
*School of Medicine, Queen's University, Kingston, Ontario*
- Since 2020     **Professor, affiliated faculty, MPA and PMPA programs**  
*School of Policy Studies, Queen's University, Kingston, Ontario*
- Spring 2022    **Chair of Excellence, honorary visiting position, Department of Economics**  
*Ca' Foscari, University of Venice, Venice, Italy (postponed from 2020)*
- 2014 - 2018    **Associate Professor, tenured, Department of Economics**  
*Queen's University, Kingston, Ontario*
- 2008 - 2014    **Assistant Professor, Department of Economics**  
*University of Miami, Coral Gables, Florida*
- 2003 - 2008    **Graduate Teaching & Research Assistant**  
*Cornell University, Ithaca, New York*

For non-academic appointments, see list under "Policy Experience" header

## ACADEMIC RESEARCH

### Refereed Journal Articles

1. C. Cotton, B. Crowley, B. Kashi, H. Lloyd-Ellis, and F. Tremblay, "Quantifying the economic impacts of COVID-19 policy responses in (almost) real time," [Canadian Journal of Economics](#), accepted, 2021

2. Z. Kurzawa, C. Cotton, N. Mazurkewich, A. Verney, J. Busch-Hallen, and B. Kashi, "Training healthcare workers increases IFA use and adherence: Evidence and cost-effectiveness analysis from Bangladesh," [Maternal and Child Nutrition](#), accepted, 2020
3. C. Cotton, B. Hickman and J. Price, "Affirmative action and human capital investment: Evidence from a large contest experiment," [Journal of Labor Economics](#), accepted, 2020.  
previously NBER Working Paper w20397  
Featured in articles at *Quartz*, *FiveThirtyEight.com*, and *The Chronicle of Higher Education*
4. M. Agranov, C. Cotton and C. Tergiman, "Persistence of power: Repeated multilateral bargaining with endogenous agenda setting authority," [Journal of Public Economics](#), 184: 1-15, 104126, Apr 2020 (lead article)
5. L. Corazzini, C. Cotton and T. Reggiani, "Delegation and coordination with multiple threshold public goods," [Experimental Economics](#), 23: 1030-1068, 2020
6. C. Cotton, F. McIntyre, A. Nordstrom and J. Price, "Correcting for bias in hot hand analysis: Analyzing performance streaks in youth golf," [Journal of Economic Psychology](#), 75b: 1-10, 2019
7. C. Cotton and C. Li, "Clueless Politicians: On Policymaker Incentives for Information Acquisition in a Model of Lobbying," [Journal of Law, Economics & Organization](#), 35: 425-456, 2018
8. R. Boleslavsky and C. Cotton, "Limited capacity in project selection: Competition through evidence production," [Economic Theory](#), 65: 385-421, 2018
9. R. Boleslavsky, C. Cotton and H. Gurnani, "Demonstrations and price competition in new product release," [Management Science](#), 63: 2016-2026, 2017
10. C. Cotton and A. Dellis, "Informational lobbying and agenda distortion," [Journal of Law, Economics & Organization](#), 32: 762-793, 2016
11. C. Cotton, "Competing for attention: Lobbying time constrained politicians," [Journal of Public Economic Theory](#), 18: 642-665, 2016
12. L. Corazzini, C. Cotton and P. Valbonesi, "Donor coordination in project funding: Evidence from a threshold public goods experiment," [Journal of Public Economics](#), 128: 16-29, 2015
13. R. Boleslavsky and C. Cotton, "Grading standards and education quality," [American Economic Journal: Microeconomics](#), 7: 248-279, 2015  
Featured in an *AEA Research Highlight* and in our column at *Vox-EU*
14. R. Boleslavsky and C. Cotton, "Information and extremism in elections," [American Economic Journal: Microeconomics](#), 7: 165-207, 2015  
Featured in my column at *The Washington Post* and in the press at *IB Times*, *Inverse*, *PsychCentral*, *Milenio* and *Discovery News*
15. S. Campos, C. Cotton and C. Li, "Deterrence effects under Twombly: On the costs of increasing pleading standards in litigation," [International Review of Law and Economics](#), 44: 61-71, 2015
16. C. Cotton and C. Li, "Profiling, screening and criminal recruitment," [Journal of Public Economic Theory](#), 17: 964-985, 2015
17. C. Cotton, C. Li, F. McIntyre and J. Price, "Which explanations for gender differences in competition are consistent with a simple theoretical model?" [Journal of Behavioral and Experimental Economics](#), 59: 56-67, 2015
18. C. Cotton, "Submission fees and response times in academic publishing," [American Economic Review](#), 103(1): 501-509, 2013
19. C. Cotton, F. McIntyre and J. Price, "Gender differences in repeated competition: Evidence from school math contests," [Journal of Economic Behavior and Organization](#), 86: 52-66, 2013  
Featured in articles at *Forbes*, *Vox-EU*, and *Huffington Post*

20. C. Cotton, "Pay-to-play politics: Informational lobbying and contribution limits when money buys access," [Journal of Public Economics](#), 96: 369-386, 2012
21. C. Cotton and C. Liu, "100 horsemen and the empty city: A game theoretic exploration of deception in Chinese military legend," [Journal of Peace Research](#), 48: 217-223, 2011  
Featured in article at *U.S. News & World Report*
22. C. Cotton, "Multiple bidding in auctions as bidders become confident of their private values," [Economics Letters](#), 104: 148-150, 2009
23. C. Cotton, "Should we tax or cap political contributions? A lobbying model with policy favors and access," [Journal of Public Economics](#), 93: 831-842, 2009 (lead article)

### Select Other Publications

1. Christopher McCabe, Vic Adamowicz, Robin Boadway, Dan Breznitz, Nathalie de Marcellis-Warin, Stewart Elgie, Evelyn Forget, Richard Gold, Esyllt Jones, Fabian Lange, Stuart Peacock, and Lindsay Tedds, "Renewing the social contract: Economic recovery in Canada from COVID-19," *An RSC Policy Briefing*, Royal Society of Canada COVID-19 Task Force, December 2020.
2. C. Cotton, "The impact of Trudeau's cash-for-access fundraising," *IRPP's Policy Options*, February 2, 2017 [link]
3. C. Cotton, "How the long American campaign can make candidates more extreme," The Monkey Cage at *The Washington Post*, May 8, 2015 [link]
4. R. Boleslavsky and C. Cotton, "The unrecognized benefits of grade inflation," *VoxEU.org*, August 16, 2014 [link]
5. C. Cotton, F. McIntyre and J. Price, "Can gender differences in competition explain the achievement gap?" *VoxEU.org*, Oct 21, 2010 [link]
6. C. Cotton, "How corporate money will reshape politics: Help for challengers?," Room for Debate at *The New York Times*, Jan 21, 2010 [link]

Various blog posts are published on the John Deutsch Institute's [Economics & Policy](#) blog.

### Working Papers

1. C. Cotton, B. Crowley, C. Farquharson, H. Lloyd-Ellis, and L. Rawling, "Determinants of community economic resilience to COVID-19 in Canada"
2. R. Boleslavsky, B. Carlin and C. Cotton, "A Model of Challenge Funds: Proposal Development, Funding Availability, and Evaluation Rigor"
3. R. Boleslavsky, B. Carlin and C. Cotton, "Competing for Capital: Auditing and Credibility in Financial Reporting"
4. G. Canavire-Bacarreza, C. Cotton, M. Jetter, and A. Montoya Agudelo, "Polarized Education Levels and Civil War."
5. A. Nordstrom and C. Cotton, "The impact of a severe drought on the education: More schooling but less learning"
6. C. Cotton, E. Richert, J. Nanowski, and A. Nordstrom, "Information and Advocacy Campaigns in Support of Girls Education Increase Math Performance and Enrolment "
7. C. Cotton, B. Hickman, and J. Price, "Affirmative action, shifting competition, and human capital accumulation: A comparative static analysis of investment contests"
8. C. Cotton, B. Hickman, J. List, J. Price, and S. Roy, "Productivity Versus Motivation in Adolescent Human Capital Production: Evidence from a Structurally-Motivated Field Experiment." Invited submission to [Journal of Political Economy](#)

9. C. Cotton, Z. Kurzawa, and F. Tremblay, "Impact of high school employability and entrepreneurship training on the pursuit of higher education"

## POLICY EXPERIENCE

### Select Appointments

- Since 2016      **Director, John Deutsch Institute for the Study of Economic Policy**  
*Queen's University, Kingston, Canada*  
 University research institute responsible for supporting and promoting policy-relevant academic research, holding conferences and workshops, and encouraging interactions between academics and policymakers.
- Since 2017      **Director of Research**  
*Limestone Analytics, Kingston, Canada*  
 Advisor to NGOs and governments on the design, financing, and evaluation of international development projects. Focus on research design, evidence-based policy, and innovative financing including development impact bonds.
- 2020-2022      **Co-Lead, One-Society Network**  
*NSERC Emerging Infectious Disease Modeling initiative*  
 Co-leading the development of the One Society Network as part of NSERC's EIDM One Health Network. The grant-funded project involves building connections between economics, epidemiology, and public health researchers, as well as researchers in related fields to ensure that NSERC's efforts to improve modeling capacity around emerging infectious diseases includes a focus on the economic, education, environmental, and inequality impacts of public health policy.
- 2020-2021      **Canada COVID Strategic Choices Group**  
 Member of a 16 person task force made up on senior experts and leaders from health care, government, academics, and industry. The group was tasked with comparing economic and health costs and benefits of various COVID-19 mitigation and reopening strategies and to provide policy recommendations about the best lockdown strategy to pursue until widespread vaccination is achieved. The group is led by Robert Greenhill from Global Canada.
- 2020-2021      **Royal Society of Canada COVID-19 Economics Working Group**  
*RSC COVID-19 Task Force*  
 Our Working Group is tasked with providing actionable policy recommendations to help Canada emerge from the pandemic with the foundations in place to build a stronger, more equitable, and more sustainable society and economy than it had at the onset of the crisis. I the lead for the chapter assessing the policy response to the crisis and how we can better prepare to respond effectively and efficiently in future crises.
- 2020-2021      **Economics Lead, Looking Glass project**  
*Canada Digital Technology Supercluster COVID-19 Program*  
 Lead economist on a partnership between academic institutions and industry to develop a dashboard to bring together economic and epidemiological projections to help policy-makers compare benefits and costs at the local level of alternative policy responses.
- 2017-2020      **Lead External Evaluator**  
*IGATE-T Girls' Education Challenge project, Zimbabwe*  
 Design evaluation methodology, and oversee data collection and analysis for a girls education intervention in rural Zimbabwe. The project is funded by DFID UK and implemented by a consortium including World Vision and CARE.

- 2019-2021      **Team Lead, Senior Education Finance Expert**  
*USAID LEAP III Education Finance capacity building project*  
 Leads project to develop and pilot a series of training courses and workshops for USAID education staff about the public and private financing of aid projects and education systems, including Public Financial Management (PFM) and innovative finance. I am currently leading the development of an online version of the course for USAID.
- 2019            **Senior Results Based Financing Expert**  
*Impact bond feasibility study for World Vision and UNICEF*  
 Through Limestone Analytics, senior advisor to consortium including UNICEF and World Vision about the feasibility of using an impact bond or results based financing to address health and nutrition concerns, including stunting, in Lesotho
- 2018            **Campaign Finance Policy Expert**  
*Ministry of Attorney General of British Columbia*  
 Expert witness on the impact of newly introduced campaign finance regulations.
- 2018-2019     **Impact Evaluation Lead**  
*Youth Ready Project, El Salvador and Honduras*  
 Through Limestone Analytics, oversaw an impact evaluation of World Vision's Youth Ready program model providing employability and life skills training to at-risk youth
- 2000 - 2003    **Consultant & Practice Area Manager**  
*Anderson Economic Group, East Lansing, Michigan*  
 Economic impact studies, market assessments and litigation support

### Select Expert Reports and Policy Briefs

1. Building the Canadian Shield: A New Strategy to Protect Canadians from COVID and from the fight Against COVID, with Mark Agnew, Tasha Ayinde, Andre Beaulieu, Caroline Colijn, Marion Crowe, Irfan Dhalla, Justin Ferbey, Robert Greenhill, Blayne Haggart, Brett House, Ryan Imgrund, Jack Jebwab, Jaspreet Khangura, Jeff Kwong, Chris McCabe, Andrew Morris, Jean-Paul R. Soucy, and Ashleigh Tuite . A Policy Proposal by the COVID Strategy Choices Group, December 2020.
2. The Economic Costs of Delayed Policy and Delayed Vaccines, with B. Crowley, 2021. Limestone Analytics COVID-19 Policy Brief and JDI Public Policy Paper.
3. New Variants of COVID-19: What Are the Economic Costs?, with B. Crowley, B. Kashi, H. Lloyd-Ellis, and F. Tremblay, 2021. Limestone Analytics COVID-19 Policy Brief and JDI Public Policy Paper.
4. Will the Canadian Shield Lockdown Policy Save Jobs in Ontario? with B. Crowley, B. Kashi, H. Lloyd-Ellis, and F. Tremblay, 2020. Limestone Analytics COVID-19 Policy Brief and JDI Public Policy Paper.
5. COVID-19 Planning for 2021: Comparing the Economic Impact of Alternative Recovery Scenarios, with B. Crowley, B. Kashi, H. Lloyd-Ellis, and F. Tremblay, 2020. Limestone Analytics COVID-19 Policy Brief and JDI Public Policy Paper.
6. Malawi in 2025: Emerging from Crisis? A Scenario Planning and Economic Analysis of Malawi's Economy, with C. Brady, B. Crowley, S. Davis, C. Farquharson, B. Kashi, H. Lloyd-Ellis, and F. Tremblay, 2020. Limestone Analytics report for the Copenhagen Consensus Center and the Malawi National Planning Commission.
7. Cost-Benefit Analysis of Interventions to Improve Primary Education Quality in Malawi (Report and Policy Brief), with B. Kashi, J. MacKinnon, J. Makuwira, A. Nordstrom, L. Wallace, and B. Wong, 2020. Limestone Analytics report for the Copenhagen Consensus Center.
8. Cost-Benefit Analysis of Interventions to Decrease Secondary Education Dropout Rates in Malawi (Report and Policy Brief), with N. Kanyongolo, B. Kashi, J. MacKinnon, A. Nordstrom, L. Wallace, and B. Wong, 2020. Limestone Analytics report for the Copenhagen Consensus Center.

9. Determinants of community economic resilience to COVID-19 in Canada, with B. Crowley, C. Farquharson, H. Lloyd-Ellis, and L. Rawling, 2020. Limestone Analytics report for Eastern Ontario Leadership Council.
10. Bicycle Education Empowerment Program Evaluation, with A. Nordstrom and S. Davis, 2020. Limestone Analytics report on behalf of World Vision UK.
11. Midline Evaluation of the IGATE-T project in Zimbabwe, with S. Davis and A. Nordstrom, 2019. Limestone Analytics external evaluator's report for the Girls' Education Challenge project on behalf of DFID UK.
12. Impact Evaluation of the Youth Ready project in El Salvador and Honduras, with Z. Kurzawa and F. Tremblay, 2019. Limestone Analytics report prepared for World Vision Canada.
13. Impact Bond Feasibility Study for addressing nutrition and stunting in Lesotho, with S. Davis, B. Kashi and Z. Kurzawa, 2019. Limestone Analytics report prepared for World Vision and UNICEF.
14. Opinion on Campaign Finance Policy, 2018, report prepared on behalf of the Ministry of Attorney General of British Columbia.
15. Evaluation of a prenatal supplement adherence program in Bangladesh, with Z. Kurzawa, and N. Mazurkewich, 2018, Limestone Analytics report prepared for Nutrition International.
16. Baseline Evaluation of the IGATE-T project in Zimbabwe, with A. Nordstrom, J. Mackinnon and B. Kashi, 2018. Limestone Analytics external evaluator's report for the Girls' Education Challenge project on behalf of DFID UK.
17. Evaluation of the IGATE girls empowerment program in rural Zimbabwe, with B. Kashi and J. Nanowski, 2017. Limestone Analytics evaluation completed on behalf of World Vision International.
18. "Financing SMEs: How to Evaluate Impact" with B. Kashi and A. Galvin, 2017. Limestone Analytics report completed on behalf of World Vision Canada.
19. "The Public School Academy Funding Gap: Revenue Disparities between Charter Schools and Traditional Public Schools in Michigan," with P.L. Anderson and S.D. Watkins, 2003. Evaluation completed on behalf of the Michigan Chamber Foundation.
20. "Fiscal Analysis of Michigan's Schools," Michigan Chamber Foundation, with P.L. Anderson and S.D. Watkins, 2003. Evaluation completed on behalf of the Michigan Chamber Foundation.
21. Workforce Development Study, with P.L. Anderson and C. LeNet, 2002. Evaluation conducted on behalf of the State of North Carolina, Department of Commerce.
22. "Funding Inequality of Michigan's Public Schools," with P. Anderson and I. Geckil, 2001. Prepared for Equity in Education Foundation; presented at the U.S. White House, 2001.
23. "Failing Schools in Michigan: The Surprising Scale," with P. Anderson, 2001. Prepared for the State of Michigan, Senate Committee on Education on behalf of the Choices for Children Foundation.
24. Narrative on city housing and economic distress for the City of Detroit's Renewal Community application to the U.S. Department of Housing and Urban Development, 2001.
25. "Fiscal Analysis of the 'Link Michigan' Broadband Proposal," with P.L. Anderson and I.K. Geckil, 2001. Evaluation prepared for the Michigan Telecommunications Association.
26. "Effects on the City of Pontiac of the Opening of Ford Field," with J. LeBaron and V. Wroslavsky, 2001. Prepared for the Detroit Lions, Inc.
27. Urban development land use studies prepared for various clients including the City of Norfolk, Virginia, 2001, and the City of Fort Wayne, Indiana, with S.D. Watkins, 2001. Rural land use development studies prepared for various clients including Berrien County, Michigan, with S. Watkins, 2002, and Cass County, Michigan, 2003.

## AWARDS & FUNDING

### Research & Teaching Awards

2019	Chair of Excellence, Economics, Ca' Foscari, University of Venice
2019	Dan Usher Prize for Excellence in Economic Research, Queen's University
2018	QED Teaching Award, Economics Department, Queen's University
2015	QED Faculty Research Prize, Economics Department, Queen's University
2013	Provost Research Award in Business and Social Sciences, University of Miami
2012	Provost Research Award in Business and Social Sciences, University of Miami
2009	James W. McLamore Research Award in Business and Social Sciences, U Miami

### Funding

1. Jarislowsky-Deutsch Chair in Economic & Financial Policy, since 2014, annual salary support, course buyout, and research stipend
2. Natural Sciences and Engineering Research Council of Canada (NSERC), Emerging Infectious Disease Modelling (EIDM) program; Amount: **\$1,250,000** CAD; Date: 2021-2023; Project title: One Society Network - Mathematical modelling of multi-sector impact of pandemics and control policies; Role: Co-PI with Chris McCabe (U Alberta) leading team of economists and epidemiologists
3. Canada's Digital Technology Supercluster, COVID-19 Program; Amount: **\$2,200,000** CAD; Date: 2020-2021; Project title: Looking Glass - Protecting Canadians in a Return to Community; Role: Economic Modeling Lead on the project, which brings together economic & epidemiological modeling, scenario planning, and distributed computing; Admin: Kings Distributional Systems in partnership with Limestone Analytics and Queen's University
4. Social Sciences and Humanities Research Council of Canada (SSHRC), Insight Grant; Amount: **\$116,924** CAD; Date: 2017-2022; Project title: To whom should we donate? Understanding project selection and coordination problems in charitable giving and crowdfunding; Role: PI with collaborators Luca Corazzini and Chloe Tergiman
5. Spencer Foundation education grant; Amount: **\$27,600** USD; Date: 2012-2013; Project title: Assessing Affirmative Action Using Specially-Designed Field Experiments: How Policy Influences Incentives, Effort and Achievement; Role: collaborator, with Thomas Dee and Joseph Price (PI)
6. Arsht Research on Ethics and Community Grant; Amount: **\$24,478** USD; Date: 2011-2012; Project title: Is the American dream for sale? Using new data on the timing of earmark requests and contributions to assess the ethical standards in the US Congress; Role: PI.

## CONFERENCES, WORKSHOPS & DEPARTMENTAL VISITS

### Conference Organizer

2021	North American Summer Meetings of the Econometric Society Paper selection committee for both the Microeconomic Theory group and the Applied Microeconomics group.
June 2021	Canadian Economic Association Annual Conference Organizer of the Canadian Public Economic Group (CPEG) sessions
Nov. 2020	Canadian Public Economics Group (CPEG) Annual Meeting, Online Conference Co-organizer with Arnaud Dellis and Maria Gallego
June 2020	Canadian Economic Association Annual Conference (cancelled) Organizer of the Canadian Public Economic Group (CPEG) sessions

- June 2019 Canadian Economic Association Annual Conference, Banff  
Organizer of the Canadian Public Economic Group (CPEG) sessions
- Nov. 2018 Workshop on the Economics of Strategic Communication and Persuasion with  
Applications to Evidence-based Public Policy; co-organizer with Ming Li and Jian Li
- June 2018 When Business and Politics Collide: Joint Conferences on Organizational Economics and  
Political Economics, Queen's University; organizer of the political economy conference
- June 2018 Canadian Economic Association Annual Conference, McGill University  
Organizer for the Canadian Public Economics Group (CPEG) sessions
- Nov. 2017 Canadian Public Economics Group (CPEG) Annual Meeting, Queen's University  
Primary organizer and chair of the scientific committee
- Oct. 2017 JDI conference on sustainable development to mark the 40th anniversary of the Hartwick  
Rule; Queen's University, co-organizer with John Hartwick

### Public Talks

"The Economic Costs of COVID-19: Bringing together economic and health projections to inform policy," COVID Corner Anniversary Edition: Vaccines vs. Variants, Cumming School of Medicine, University of Alberta, national webinar reaching approximately 1500 healthcare professionals and policymakers, March 2021

"Maximizing Your Organization's Impact Through Innovative Financing," John Deutsch Institute Public Lecture Series, Toronto, Canada, 2019

"Promises and Pitfalls of Innovative Financing," workshop for international development program staff, Global Affairs Canada, Ottawa, Canada, 2019

"Predicting the 2008 Election," University of Miami Dialog for Democracy Public Lecture Series, Coral Gables, Florida 2008

### Presenter or Discussant

**2020/21:** Queen's School of Medicine; Canadian Public Economic Group Meetings (moderator); National Bank of Rwanda; Ministry of Labour, Training and Skills Development, Ontario

**2019/20:** Simon Fraser University; USAID Africa Bureau; World Vision Canada; World Vision UK; Canadian Public Economic Group Meetings (discussant)

**2018/19:** Cornell Political Economy Conference; Nutrition International; World Vision Canada; World Vision UK; Global Affairs Canada; CIREQ and JDI conference on communication and persuasion (panel moderator), Canadian Public Economic Group Meetings (discussant)

**2017/18:** Michigan State University, Wilfrid Laurier, World Vision Canada, Québec Political Economy Conference at Mont Ste Anne, CIREQ conference on communication and persuasion (discussant), CIRPÉE Political Economy Conference at UQAM (discussant)

**2016/17:** McMaster University, Western University, Texas A&M University, Canadian Public Economic Group Meetings, Miami Economic Theory Conference, Inaugural conference for the Ottawa School of Economics, Association of Public Economic Theory

**2015/16:** Econometric Society World Congress; Economic Science Association European Meetings; University of Guelph, Midwest Economic Theory, Canadian Economics Association, Cornell Political Economy Conference (discussant)

**2014/15:** University of Toronto, Binghamton University SUNY, Canadian Public Economic Group Conference (presenter & discussant), University of British Columbia-Okanagan, Québec Political Economy Conference at Mont Tremblant, Ryerson University, CIREQ Montreal microeconomic theory conference (discussant), CIRPÉE Political Economy Conference at UQAM (discussant)



**2013/14:** University of Pittsburgh, Clemson University, Queen's University (x2, Sept and March), North American Summer Meetings of the Econometric Society in San Diego 2013; 13th Annual Strategy and the Business Environment Conference at University of Texas-Austin (discussant)

**2012/13:** North Carolina State University, Université du Québec a Montreal, University of Alberta, University of Washington, American Economic Association Annual Meetings 2013, Notre Dame University, University of Chicago Harris School of Public Policy, Midwest Economic Theory Meetings at Washington University St. Louis, University of Miami Department of Finance, North American Summer Meetings of the Econometric Society at Northwestern University 2012

**2011/12:** Stanford University Graduate School of Business, Université Laval, University of Brescia, University of Padua, 2nd world congress of the Public Choice Society, First Caribbean game theory conference at the University of the Netherlands Antilles 2012; *Discussant:* 2nd world congress of the Public Choice Society

**2010/11:** Florida International University, Tournaments contests & relative performance evaluation conference at North Carolina State University, University of Miami law and policy workshop (discussant)

**2009/10 and earlier:** *Presenter:* Baruch College CUNY, Brigham Young University, Clemson University, Cornell University, Florida Atlantic University, University of Iowa, Université Laval, University of Louisville, University of Miami, Association of Public Economic Theory meetings at Vanderbilt University, 17th international conference on game theory at Stony Brook University, 2006 North American Summer Meetings of the Econometric Society, 16th international conference on game theory at Stony Brook University, Midwest Economic Theory Meetings at Michigan State University 2006, 2009 Association for Public Economic Theory meetings at the National University of Ireland in Galway, Third congress of the Game Theory Society at Northwestern University, University of Miami Dialogue for Democracy public lecture series

## EDITORIAL RESPONSIBILITIES

### Reviewer for Journals

*Top 5 Econ Journals:* American Economic Review; Econometrica; Journal of Political Economy; Quarterly Journal of Economics; Review of Economic Studies; *Other Journals:* AEJ: Economic Policy; AEJ: Microeconomics; American Political Science Review; B.E. Journal of Economic Analysis and Policy; B.E. Journal of Theoretical Economics; Business and Politics; Canadian Journal of Economics; Economic Bulletin; Economic Inquiry; Economic Journal; Economic Theory; Economica; Economics and Politics; Economics Letters; European Economic Review; European Journal of Political Economy; Games; Games and Economic Behavior; International Economic Review; Journal of Economic Theory; Journal of Economic Behavior and Organization; Journal of Economics & Management Strategy; Journal of Experimental Economics; Journal of Law, Economics and Organization; Journal of Politics; Journal of Public Economics; Labour Economics; Manchester School; Marine Corps University Journal; Mathematical Social Sciences; National Tax Journal; Public Choice; Public Finance Review; Rand Journal of Economics; Review of Economics and Statistics; Regional Science and Urban Economics; Scottish Journal of Political Economy; Southern Economics Journal; Springer Nature; Sustainability

### Reviewer for Book Publishers and Funding Organizations

Agency for Science, Technology and Research, A\*STAR (Singapore); FONDECYT (Chile); Institute of Economic Studies (IES-Prague); National Science Foundation (USA); W.W. Norton & Company; Pearson: Higher Education; Routledge; Social Science and Humanities Research Council of Canada (SSHRC)

## TEACHING &amp; ADVISING

**Program Creation**

Certified Professional Impact Associate (CPIA) program at Queen's University (<http://cpia.queensu.ca/>)

Co-creator of a professional program designed to teach staff of NGOs and government agencies about incorporating evidence and evaluation into the design and implementation of their programs and policies

Education Finance, Public Financial Management and Innovative Financing training program

U.S. Agency for International Development (USAID), Africa Bureau, Washington D.C.

Team Lead for the development and piloting of a series of courses for USAID education staff about public and private financing of development projects and education systems

**Undergraduate Courses Taught**

Development Economics (Queen's)

Intro Macroeconomics (honours and non-honours, Miami)

Undergraduate Game Theory (Miami & Queen's)

**Graduate Courses Taught**

Ph.D. Game Theory (Micro core at Miami)

M.A. Public Economics (Queen's)

M.A. Development Economics (Queen's)

Ph.D. topics course in Information Economics and Experimental Economics

**Professional Courses Taught**

Right Fit Evaluation for International Development

Certified Professional Impact Analyst (CPIA) course at Queen's

Education and Public Financial Management courses at USAID, Washington, D.C.

**PhD and Post-Doc Supervision**

- Moshi Alam, Post-Doc, Economics, Queen's U, 2021-2023; supervisor
- Ardyn Nordstrom, Ph.D, Economics, Queen's U, 2021 (expected); supervisor
- Fredric Tremblay, Ph.D, Economics, Queen's U, 2020 (expected); supervisor
- Jason Adams, Ph.D., Economics, Queen's U, 2020; supervisor  
     Ph.D. dissertation: "Essays on immigration and other social policies in Canada"  
     *placement*: Researcher, Employment and Social Development Canada
- Maggie Jones, Ph.D., Economics, Queen's U, 2018; co-supervisor  
     Ph.D. dissertation: "An economic analysis of the treaty right to education"  
     *placement*: Assistant Professor, University of Victoria
- Alexander McLeod, Ph.D., Economics, Queen's U, 2017; co-supervisor  
     Ph.D. dissertation: "Price Signals"  
     *placement*: Economist, State of Florida
- Richard Ishac, Ph.D., Queen's U, Economics, 2017; co-supervisor  
     Ph.D. dissertation: "Authority, communication and discrimination in agency models"  
     *placement*: Economist, National Bank of Canada
- Cheng Li, Ph.D., Economics, U Miami, 2015; supervisor  
     Ph.D. dissertation: "Essays in political economy and public policy"  
     *placement*: Assistant Professor, Mississippi State Univ.

**M.A. supervision, Queen's University**

- Antonio Di Marco, 2019

- M.A. research: "How excise taxes affect the decision to smoke for younger and older adults"
- Emily Zong, 2018
  - M.A. research: "Investment Strategies of Sovereign Wealth Funds"
  - placement*: VP of Data Science, RS Energy Group
- Maxime Le Moullec, 2018
  - M.A. research: "Displaying balances in red, negative numbers increases payments on credit card debt: Experimental evidence" *placement*: Economist, Finance Canada
- Warren Ferguson, 2018
  - M.A. research: "Retirement Decisions of Canadian Members of Parliament"
  - placement*: JD candidate, Queen's University
- Kiran Toor, 2018
  - M.A. research: "Evaluating the relative effectiveness of retirement savings nudges"
  - placement*: Recruit Analyst, Statistics Canada
- Karen Chu Sam Loo, 2018
  - M.A. research: "Understanding nepotism as cooperation among kin"
- Younes Abulhawa, 2018
  - M.A. research: "Store Brands and the Consumer Perception"
- Emily Shorrocks, 2018
  - M.A. research: "Investigating the effects of the interest rate on Canada student loans"
  - placement*: Policy Analyst, Finance Canada
- Marcus von Massow, 2018
  - M.A. research: "Efficiency and bias in the NBA draft"
  - placement*: Business Process Control Consultant, CBIC
- Nikola Milutinovic, 2018
  - M.A. research: "Evidence of the 'double-dividend' effect from Canada's carbon taxes"
  - placement*: Analyst, Statistics Canada
- Shelly Kaushik, 2017
  - M.A. research: "Voting behavior by age and generation: Canadian elections from 1965 to 2015"
  - placement*: Economist, Finance Canada
- Thomas Hindle, 2017
  - M.A. research: "Loss aversion, policy stickiness, and its effect on public policy"
  - placement*: Economist Intern, Atlantic Provinces Economic Council
- Elliott Windfeld, 2017
  - M.A. research: "Dirty taxes: An analysis of the expected impact of Alberta's new carbon tax"
  - placement*: J.D. candidate, Queen's University
- Isabella Mira, 2017
  - M.A. research: "The signaling value of deciding to become a citizen"
  - placement*: J.D. candidate, Queen's University
- Jacob Smiley, 2017
  - M.A. research: "Approximating the relationship of urban form and economic outcomes"
  - placement*: Financial Analyst, Realterm
- Dayna Bartlett, 2017
  - M.A. research: "Evaluating the effect of longer license suspensions on impaired driving"
  - placement*: Business Development Associate, Fidelity Investments
- Christine Truong, 2016
  - M.A. research: "The impact of minimum wage on body mass index in Canada"
- Lachlan Jay MacKinnon, 2016
  - M.A. research: "Descriptive accounts of Canadian lobbying, 1996-2016"
  - placement*: Economist, Limestone Analytics

- Yiannis Kipouros, 2016  
M.A. research: "Labour market outcomes for high school graduate of Ontarios double cohort"  
*placement*: Ph.D. candidate, Queen's University
- Jeffrey Hicks, 2015  
M.A. research: "Tobacco taxes in Canada: An Analysis of Elasticities and Saliencie"  
Awarded the *2015 Scarthingmoor Prize* for the best M.A. essay in economics  
*placement*: Ph.D. candidate, UBC
- Victor Brinic, 2015  
M.A. research: "A critical analysis of Ontario works directives and regulations"  
*placement*: Economist, HDR
- Alex Fontaine, 2015  
M.A. research: "The impact of commuting burden on life satisfaction"  
*placement*: Performance Auditor, Office of the Auditor General of Canada

### **Graduate student committees**

- Rita Ray, Ph.D., Economics, U Miami, 2009. Dissertation committee member.
- Yue Shen, Ph.D., Economics, Queen's, 2015. Examiner.
- Noel McDermott, Ph.D., Cultural Studies, Queen's, 2015. Examination committee chair.
- Svetlana Davis, Ph.D., Management, Queen's, 2015. Examination committee chair.
- Kourtney Koebel, M.A. Economics, Queens, 2016. Reader.
- Louis Morand Perrault, Ph.D., Economics, Queens, 2016. Examiner.
- Leena Yara, Ph.D., Education, Queen's U, 2022 (expected). Committee member.
- various defense and examination committees, Queen's U since 2014